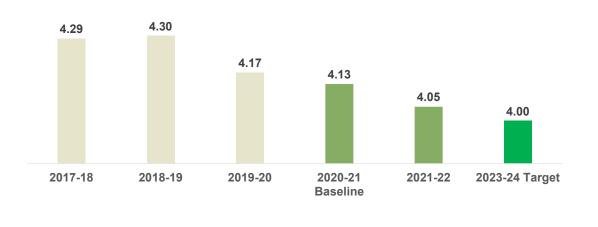


KEY PERFORMANCE INDICATOR – AFFORDABILITY Unmet Need: Average amount students must pay out-of-pocket after all financial aid and expected family contributions \$9,812 \$9,637 \$9,419 \$8,273 \$8,166 2017-18 2018-19 2019-20 2020-21 Baseline 2021-22 MURRAY STATE UNIVERSITY – 2023 SA UPDATE Page 2 SEPTEMBER 19, 2023

KEY PERFORMANCE INDICATOR – AFFORDABILITY

Time to Degree: Average number of academic years students are enrolled prior to degree completion



MURRAY STATE UNIVERSITY – 2023 SA UPDATE

Page 3

SEPTEMBER 19, 2023

3

MURRAY STATE'S KEY STRATEGIES ON AFFORDABILITY



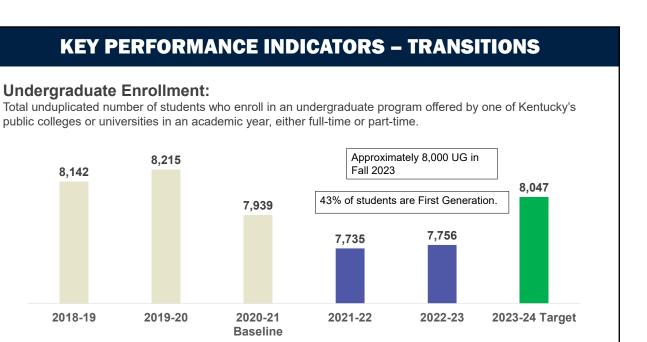
- Our unmet need is 16% BELOW the 2023-24 Target and is less than Murray State's unmet need in Fiscal Year 2018.
 - Murray State Promise (KY FTF and FTT, Pell eligible)
 - · Enhanced Transfer Scholarships
 - · Racers Give Scholarships
- Time to degree is one of the lowest in the Commonwealth.



- Streamline net tuition pricing
 - · Implemented resident and non-resident rates for clarity
- Organized Professional Advisors connected with Academic Departments to reduce barriers and costs
 - Recent NSSE results recognize "Quality of interactions with academic advisors" is 12 points higher than comparison group
 - NSSE Discussion about academic performance with faculty member 10 points above comparison group

MURRAY STATE UNIVERSITY - 2023 SA UPDATE

Page 4



MURRAY STATE UNIVERSITY – 2023 SA UPDATE

Page 5

SEPTEMBER 19, 2023

5

MURRAY STATE'S KEY STRATEGIES ON TRANSITIONS



- First-Time Freshmen 1,661 (22% increase)
 - · Largest Freshmen Class Ever
 - Increase of 14% diversity in FTF class since Fall 2020
 - Service Region 40% of FTF
 - Dual Credit Impact
 - 51% of FTF had credit
 - · Average amount of credit 18.7 hours
- Demographics Student Body from 111 counties, 49 states and 55 countries
- "Road Scholars" program with engagement of faculty and staff visiting high schools for recruitment



- Numerous Recruiting and Retention Initiatives since 2018
- Bus transportation for prospective students to attend information sessions, cultural events and athletic competitions
- Residential Colleges living and learning communities with faculty head and student leaders
 to smooth transition from high school to college (Began in 1996)
- CPE Summer Bridge Programming

MURRAY STATE UNIVERSITY - 2023 SA UPDATE

Page 6

MURRAY STATE'S KEY STRATEGIES ON TRANSITIONS







- Centennial Campaign \$100 million
 - 50% Access/Affordability...Scholarships and Need-Based Aid
- Increase national academic quality rankings to enhance graduate ROI **Highest rankings ever received**
 - US News & World Report
 - 8th in Top Public Schools (South)
 - 8th in Best Value Schools (South)
 - 23rd in Best Regional Universities (South)
 - 7th in Best Regional Universities for Veterans
 - Best Bang for the Buck Washington Monthly

MURRAY STATE UNIVERSITY – 2023 SA UPDATE

Page 7

SEPTEMBER 19, 2023

7

KEY PERFORMANCE INDICATORS - SUCCESS Degrees and Credentials: Number of undergraduate degrees awarded in an academic year. 1,603 Bachelor Degrees in 2022-23 1,678 1,675 1.659 1.614 1,577 1,480 2017-18 2018-19 2019-20 2020-21 2021-22 2023-24 Target **Baseline** MURRAY STATE UNIVERSITY - 2023 SA UPDATE Page 8 SEPTEMBER 19, 2023

MURRAY STATE'S KEY STRATEGIES ON SUCCESS



- URM Degrees Increased by 6%
- STEM+H Degrees Increased by 18.8%
 - Highest percentage of STEM+H Degrees to total Bachelor Degrees in Commonwealth (38.5%)



Total number of UG and GR degrees increased from 2,112 to 2,337 or **11% increase**

MURRAY STATE UNIVERSITY – 2023 SA UPDATE

Page 9

SEPTEMBER 19, 2023

9

KEY PERFORMANCE INDICATORS – SUCCESS Graduation Rate: Percentage of first-time, full-time degree-seeking students who receive an undergraduate degree within 6 years Second highest in the Commonwealth 61.7% 60.0% 56.0% 55.4% 54.6% 53.1% 2017-18 2018-19 2019-20 2020-21 2021-22 2023-24 Target **Baseline** MURRAY STATE UNIVERSITY – 2023 SA UPDATE Page 10 SEPTEMBER 19, 2023

MURRAY STATE'S KEY STRATEGIES ON SUCCESS



 Increase 6-year graduation rates through enhanced academic advising, mentoring, coaching and enhanced retention initiatives

- Graduation Rate highest since 1993 with current records
- URM Graduation Rate **highest** among public, comprehensives
- LI Graduation Rate second highest in the Commonwealth
- In 9 of 10 questions in NSSE for access to faculty and staff/advising/internships/career guidance by Seniors, we are well above the comparison groups with 99% confidence.



- Program Accreditations Reaffirmed AACSB for Bauernfeind College of Business (May 2023)
- Ensure at least one program in each college/school receives **QA**Commons certification
 - 10 programs with at least one in each college/school top in the country! (Including our Program of Distinction – Cybersecurity)

MURRAY STATE UNIVERSITY – 2023 SA UPDATE

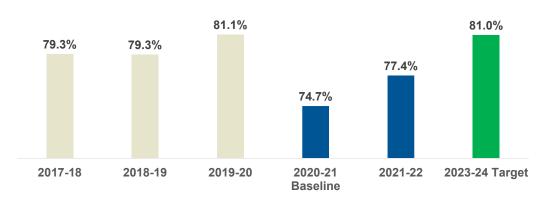
Page 11

SEPTEMBER 19, 2023

11

KEY PERFORMANCE INDICATORS – SUCCESS

Retention Rate: Percentage of first-time, degree- or credential-seeking students enrolled in the summer or fall of their first year who are still enrolled at the same institution the following fall.



MURRAY STATE UNIVERSITY - 2023 SA UPDATE

Page 12

MURRAY STATE'S KEY STRATEGIES ON SUCCESS



- Increase first-to-second year student retention rates via a new retention model with new resources
 - Professional advisors, Starfish and third-party assistance
 - Second highest among public, comprehensives for 2021-2022



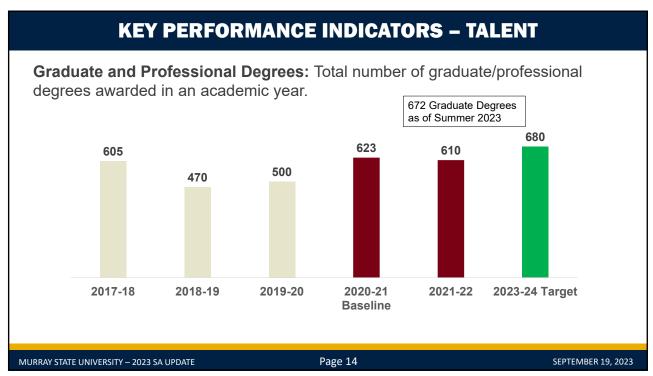
- URM Retention increased by 10% from previous year
- LI Retention increased by 2% from previous year
- 10% increase in 30 and 60 hour progression

MURRAY STATE UNIVERSITY – 2023 SA UPDATE

Page 13

SEPTEMBER 19, 2023

13



MURRAY STATE'S KEY STRATEGIES ON TALENT

Certificates

Undergraduate Applied Statistics Commercial Banking

Cybersecurity Analyst Diverse Student Populations Graduate Applied Statistics Forensic Accounting

Occupational Safety and Health/Environ. Health and Safety Occupational Safety and Health/Industrial Hygiene Medical and Health Humanities Occupational Safety and Health/Safety Management

Arts Administration Intercultural Studies Literature

Medical and Health Humanities

Music Studies

Retirements

CIP Code Degree Program 24.0101 Liberal Arts 13.1312 Music Education

Program Degree Bachelor of Arts/Science Master of Music Education Graduate Degrees - Increase by 10.1% from 2022

Enhance support, particularly in the School of Engineering, to better address economic and workforce development in the Commonwealth

- · Received PACRO grant for mechatronics lab
- Increased enrollments by 30% in cybersecurity (UG, GR degrees and UG and GR certificates) -**Commonwealth Program of** Distinction

MURRAY STATE UNIVERSITY – 2023 SA UPDATE

Page 15

SEPTEMBER 19, 2023

15

MURRAY STATE'S KEY STRATEGIES ON VALUE



- Past 5 years record amounts awarded in Scholarships/Financial Aid over \$115 million
 - 99% of our First-Time Freshmen receive Scholarships/Financial Aid
 - Academic Scholarship Grid majority based on HS GPA
- Increase fundraising through a new comprehensive campaign \$100 million Campaign
 - \$62 million to date
 - Record year of donations Fiscal Year 2023
- We are one of only two publics in the state most affordable for Pell Grant students (National College Attainment Network)
- 52% of students graduate with no known debt (Common Dataset) best among the public, comprehensives
 - Of those graduating with known debt, they graduate owing less than other public, comprehensives.

MURRAY STATE UNIVERSITY - 2023 SA UPDATE

Page 16

MURRAY STATE'S KEY STRATEGIES ON VALUE



- New Building School of Nursing and Health Professions
 - \$45.5 million
 - Will help address the 30,000 shortage in nurses and other health profession needs across the Commonwealth
- Maximize Murray State University's messaging for prospective families/students emphasizing the VALUE of higher education
 - Enhanced marketing campaigns about FAFSA required for Murray State scholarships
 - One of the lowest Kentucky resident gross tuition
- \$287,746 in targeted need-based funding awarded in Fiscal Year 2023

MURRAY STATE UNIVERSITY – 2023 SA UPDATE

Page 17

SEPTEMBER 19, 2023

17



Page 18